

NCIA/ACQ/2020/6982
25 August 2020

Notification of Intent to Invite Bids

Provision of Passive Network Structured Cabling for the Technical Facilities at the NCI Agency The Hague

RFQ-CO-115268-FGFS

Estimated Value: EUR 965,036.00

The scope of this upcoming opportunity is for the provision of a Structured Cabling System, also referred to as the Passive Network Infrastructure (PNWI), in specialised technical areas at the NCI Agency The Hague (The Netherlands).

Successful implementation of the new Structured Cabling System (PNWI) and its integration with the existing cabling system requires certified installers who can provide long term warranty and maintenance of the installation.

The formal Request for Quote (RFQ) is planned to be issued by **14 September 2020** with an anticipated Contract Award by **06 November 2020**.

The Agency anticipates issuing the RFQ in accordance with the Basic Ordering Agreement (BOA) Plus procedures, thus allowing for a bid closing date approximately four weeks after issuance of the RFQ.

NCI Agency Point of Contact

Natalia Wojciak

E-mail: natalia.wojciak@ncia.nato.int

To: Distribution List

Subject: **Notification of Intent to Invite Bids**
Provision of Passive Network Structured Cabling for the Technical Facilities at NCI Agency The Hague
RFQ-CO-115268-FGFS

References: A. AC/4-D/2261 (1996 Edition)
B. AC/4-D(2019)0004 (INV) dated 12 July 2019

1. The NCI Agency, as the Host Nation, hereby gives notice of its intent to issue a Request for Quote (RFQ) for the provision of passive network structured cabling for the technical facilities at the NCI Agency The Hague.
2. Attached to this letter at Annex A is a summary of the requirements. These requirements are being refined and will be included in further detail as part of the Request for Quote.
3. The reference for the Request for Quote will be **RFQ-CO-115268-FGFS**, and all correspondence concerning this RFQ should reference this number.
4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 965,036.00.
5. The successful bid pursuant to the RFQ will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the RFQ.
6. It is planned to award a single firm-fixed price contract for the entire scope of work. No partial bidding will be accepted.
7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures.
8. Attached to this letter at Annex B is a list of potential bidders that may be able to provide the services and equipment required for this project. This list was compiled from the companies that have an active BOA with the Agency.
9. The BOA Plus procedures allow National Responsible Authorities to nominate eligible bidders in addition to the companies identified at Annex B. Any such nominations for companies that do not have an active BOA should come from the National Authorities via their Delegation/Mission to NATO, who will provide the requisite Declaration of Eligibility (DoE). Upon receipt of the DoE, the NCI Agency Contracting Officer will add the company to the Bidders List.
10. National Responsible Authorities are kindly requested to provide a list to the NCI Agency with Declarations of Eligibility, not later than **11 September 2020**, of qualified and certified companies which may be interested in receiving a Request for Quote for this project. The Declarations of Eligibility should include the following information for each of the nominated firms: **Company Name, Point of Contact, Telephone number and E-mail address**. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO Communications and Information Agency
Attention: Ms. Natalia Wojciak
e-mail: natalia.wojciak@ncia.nato.int

11. Please note that requests for participation in this competition received directly from individual companies cannot be considered, unless they hold a valid BOA with the NCI Agency.

12. The RFQ is planned to be issued by 14 September 2020, with an anticipated Bid Closing Date approximately four weeks after issuance and expected Contract Award by 06 November 2020.
13. The National Authorities are advised that the RFQ package will be NATO UNCLASSIFIED.
14. The execution of the proposed contract may require unescorted access and work of contractor personnel at NATO Class I and II security areas, and in accordance with C- M(2002)49, NATO Security Policy, personnel of the winning bidder will be required to hold individual security clearances of "NATO SECRET". Only companies maintaining such appropriate personnel clearances will be able to perform the resulting contract.
15. Please note that it is anticipated that the RFQ will contain provisions requiring bidders to clearly demonstrate in their bid their technical capability and years of relevant experience in the field of cabling installation services to ensure bids are received from qualified companies.
16. The NCI Agency point of contact for all information concerning this RFQ is Natalia Wojciak at email: natalia.wojciak@ncia.nato.int.
17. Your assistance in this procurement is greatly appreciated.

For the Director of Acquisition:



Ijeoma Ike-Meertens
Senior Contracting Officer

Attachment(s):

Annex A – Summary of the Requirements

Annex B – Initial List of Bidders

Distribution List for RFQ-CO-115268-FGFS

- **NATO Delegations (Attn: Infrastructure Adviser)**
 - Albania
 - Belgium
 - Bulgaria
 - Canada
 - Croatia
 - Czech Republic
 - Denmark
 - Estonia
 - France
 - Germany
 - Greece
 - Hungary
 - Iceland
 - Italy
 - Latvia
 - Lithuania
 - Luxembourg
 - Montenegro
 - The Netherlands
 - North Macedonia
 - Norway
 - Poland
 - Portugal
 - Romania
 - Slovakia
 - Slovenia
 - Spain
 - Turkey
 - United Kingdom
 - United States

- **NATO HQ**
 - NATO Office of Resources, Management and Implementation Branch – Attn:
Deputy Branch Chief
 - Director, NATO HQ C3 Staff, Attn: Executive Coordinator
 - SACTREPEUR, Attn: Infrastructure Assistant
 - SHAPE, Attn: J3 & J2

- **Strategic Commands**
 - HQ SACT Attn: R&D Contracting Office
 - ACO Liaison Office

- **All NATEXs**
- **NCI Agency – Internal**

Annex A – Summary of the Requirements

RFQ-CO-115268-FGFS

Provision of Passive Network Structured Cabling for the Technical Facilities in the Refurbished NCI Agency Building in The Hague

The present requirement concerns the provision of a Structured Cabling System, also referred to as the Passive Network Infrastructure (PNWI), into specialised technical areas at the NCI Agency in The Hague (The Netherlands). The horizontal and vertical Structured Cabling System (PNWI) provided during building construction shall be complemented by the specific Structured Cabling needs (PNWI) provided to the special areas of the Main Equipment Room (MER - a small datacentre) and the Laboratories which are in the scope of the RFQ. Successful implementation of the new Structured Cabling System (PNWI) and its integration with the existing cabling system requires certified installers who can provide long term warranty and maintenance of the installation.

Annex B - Initial List of Bidders RFQ-CO-115268-FGFS



August 20, 2020 3:21 PM

Country	Vendor
ALBANIA	TCN shpk
BELGIUM	BE NETWORKS Dimension Data Belgium Proximus NV Proximus SpearIT NV RHEA System S.A. UNIFY COMMUNICATIONS Van Roey Automation NV
BULGARIA	Lirex BG Ltd Telelink EAD
CANADA	Fiber Connections Inc. Network Innovations Inc. Norsat International Inc.
CROATIA	Asseco SEE d.o.o. CS Computer Systems Ltd KING ICT d.o.o. Senso IS d.o.o. Span PLC
CZECH REPUBLIC	Damovo Ceska republika s.r.o. GTS Czech, s.r.o. SITEL, spol. s r.o. TTC Telekomunikace, s.r.o. Techniserv, s.r.o.
DENMARK	Danoffice ApS SAAB Danmark A/S
ESTONIA	Telegrupp AS
FRANCE	CS Systèmes d'Informations INEO Defense MARLINK SAS Société Réseau Informatique et Gestion
GERMANY	Bechtle GmbH & Co.KG CONET Solutions GmbH FREQUENTIS Deutschland GmbH KB Impuls Service GmbH Rohde & Schwarz GmbH & Co. KG T-Systems International GmbH XORTEC GmbH

Initial List of Bidders RFQ-CO-115268-FGFS



August 20, 2020 3:21 PM

Country	Vendor
GREECE	INTRACOM TELECOM S.A. Info-Quest SA
HUNGARY	Honvédelmi Minisztérium Elektronikai, Logisztikai és Vagyonkezelő zrt. Kapsch BusinessCom Kft. S&T Consulting Hungary Ltd. Synergon Information Systems plc- Synergon Integrator Kft
ITALY	IES - S.r.L. ITEL SRL Italtel NA.EL. SRL SMS Engineering srl TELSY S.p.A. Valtellina Spa
LATVIA	Datakom LTD SIA Fima
LITHUANIA	Blue Bridge JSC FIMA (UAB)
LUXEMBOURG	NTT LUXEMBOURG PSF SA SNOWBALL TECHNOLOGY SARL
NETHERLANDS	Global Crossing Misco Nederland BV Network Innovations B.V. ROHDE & SCHWARZ BENELUX BV The IP Company Tucana Telecom B.V. UNI Business Centre BV
NORWAY	3D perception AS Atea Norge AS Evry Zenitel Norway AS
POLAND	DGT Spółka z o.o. EXATEL S.A. Newind sp. z o.o. Teldat Sp. Z.o.o. sp.k. Telmont S.A. Unizeto Technologies SA Zbar Phu Mariusz Popena
PORTUGAL	EID S.A.



August 20, 2020 3:21 PM

Initial List of Bidders RFQ-CO-115268-FGFS

Country	Vendor
PORTUGAL	VIATEL - TECNOLOGIA DE COMUNICAÇÕES S.A
ROMANIA	AGRO-IND MANAGEMENT SRL ATOS Convergence Creators SRL Romsys SRL UTI Grup S.A. certSIGN S.A.
SLOVAKIA	Aliter Technologies a.s
SPAIN	Indra Sistemas S.A. Informatica El Corte Ingles (IECISA)
TURKEY	E+M Elektrik Sistem Hizmetleri Ltd. Sti. Global Teknik Elektronik Yazilim Muhendislik Havacilik San. Tic. A.S. Guris Insaat Ve Muhendislik AS HAVELSAN Hava Elektronik San. Ve Tic A.S. Kuanta Insaat Taahhut Elektronik Turizm MANTIS Software & Consultancy Company Mesa Mesken Sanayii A.S. Onur Mühendislik Anonim Sirketi Suta Insaat ve Muhendislik Sirketi
UNITED KINGDOM	Avanti Communications Group plc GGR Communications Ltd UK Integrated Network Hardware Storm Technologies Ltd Systemware Europe Ltd TRICIS LIMITED Total IA Ltd Voice Concepts Ltd.
UNITED STATES	AS GLOBAL Extreme Networks, Inc. Intelligent Waves LLC LTI DataCom Inc. PlanIT Group LLC SBG Technology Solutions Sprint Communications Company, L.P. Strategic Operational Solutions, Inc Trimble Inc
Total :	110