



Acquisition Directorate

Boulevard Léopold III
B-1110 Brussels, Belgium

NCIA/ACQ/2020/12884
27 November 2020

To : Nominated Bidders and Distribution List
Subject : **Amendment 1 to IFB-CO-115286-MCAFEE
Enterprise License Agreement for McAfee Software**
Reference(s) : A. IFB-CO-115286-MCAFEE, dated 20 November 2018

Dear Nominated Bidders,

1. The purpose of Amendment 1 to IFB-CO-115286-MCAFEE is to provide updates to the the sections of the IFB as shown in "Summary of Changes" on the following page.
2. With the exception of the changes described on the following page and the enclosed file, all of the other IFB documents remain unchanged by this Amendment.
3. Your point of contact for all information concerning this IFB is Dorina Cani, who may be reached at IFB-CO-115286-MCAFEE.Bids@ncia.nato.int.
4. The Bid Closing Date remains unchanged: 12:00 pm / 12h00 (Brussels time) on 7 December 2020.

For the Director of Acquisition:

Daniel Gaertner
Digitally signed by Daniel Gaertner
Date: 2020.11.27 13:59:30 +01'00'

Daniel K. Gaertner
Senior Contracting Officer

Enclosures:

- A. Revised IFB Documentation:
03_IFB-CO-115286-MCAFEE-Book I-Bidding Sheets-Schedule of Supplies and Services – Amd 1



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Summary of Changes to IFB-CO-115286-MCAFEE:

1. Book I: Bidding Instructions

The following sections are hereby revised by this letter – no updated document is provided:

- a. Section 2.10, Bid Validity
Bidders shall be bound by the term of their Bid ~~for a period of ninety (90) days starting from the Bid Closing Date specified in paragraph 2.3.1 above~~ until 18 December 2020.
- b. Section 3.1.5
~~Bidders are advised that the Purchaser reserves the right to incorporate the successful Bidder's offer in whole or in part by reference in the resulting contract. This section is hereby deleted.~~

2. Book I, Bidding Instructions, Annex A-3, Bidding Sheets

- a. This amendment removes CLIN 4, *Enhanced Success Plan*, from the 3-year Optional Period, 2022-24. Please note that CLIN 2, *Enhanced Success Plan*, remains included in the Base Period (2021).
- b. The Excel file provided with the IFB, "03_ IFB-CO-115286-MCAFEE-Book I- Bidding Sheets-Schedule of Supplies and Services" is replaced by the amended file enclosed with this IFB Amendment.



Distribution List for IFB-CO-14889-VMWARE

NATO Delegations (Attn: Infrastructure Adviser):

Albania
Belgium
Bulgaria
Canada
Croatia
Czech Republic
Denmark
Estonia
France
Germany
Greece
Hungary
Iceland
Italy
Latvia
Lithuania
Luxembourg
Montenegro
The Netherlands
Norway
Poland
Portugal
Romania
Slovakia
Slovenia
Spain
Turkey
United Kingdom
United States

NATO HQ

NATO Office of Resources, Management and Implementation Branch

Director, NATO HQ C3 Staff, Attn: Executive Co-ordinator

SACTREPEUR, Attn: Infrastructure Assistant

SHAPE, Attn: J3 & J2

Strategic Commands

HQ SACT Attn: R&D Contracting Office

ACO Liaison Office

All NATEXs

NCI Agency – Internal

Bidding Sheets Instructions

INTRODUCTION & IMPORTANT NOTES

Bidders should note that NCIA has recently updated its bidding sheet template and are encouraged to read the instructions in full for this new version before completing the bidding sheets.

All bidders are required to submit pricing details to demonstrate the Purchaser's Pricing Principles are being applied as part of their bids. All data submitted in these sheets shall be complete, verifiable and factual and include the required details. Any exclusions may render the bid as non compliant thus removing the bidder from the bidding process.

Bidders are **REQUIRED** to complete the following tabs:

- "Offer Summary",
- "CLIN Summary",

Note that input cells in the "Offer Summary" and the "CLIN Summary" tabs are colour coded YELLOW.

Note: any information found within GREEN boxes throughout the entire document is provided as an instruction and/or example only.

Any formulas provided in these bidding sheets are intended only to assist the bidder. Any changes in formula can be made at the bidder's discretion, as long as the detailed costs are clear, traceable and accurate as required. Ultimately the bidder is responsible for **ALL** values, formulas and calculations within the bidding sheets that are submitted to the Agency.

Bids in MULTIPLE CURRENCIES should follow the following instructions:

- For the "Offer Summary" tab bidders must add "Firm Fixed Price" column to the right of the current table for each additional currency.
- For the "CLIN Summary" tab, Bidders have 2 options: A) Two columns "Unit Price" and "Total Firm Fixed Price" may be added to the right of the current table for each additional currency of the bid; B) Bidders may duplicate the CLIN Summary tab for each currency bid.

CLIN Number	CLIN DESCRIPTION	Firm Fixed Price
Currency		Euro (EUR)
		Base Contract
		2021
		2022
		2023
		2024
		4-Year Total (Base + Option)
CLIN 1 / CLIN 3	Licenses	-
CLIN 2 / CLIN 4	Support	-
Total		-

Offer Summary Instructions:

Bidders are required to populate all yellow cells. Firm fixed prices need to be provided for every CLIN, with no omissions.

Note any formulas existing in the cells are provided only to assist the bidder, and ultimately all calculations are the bidder's responsibility. As such, the contractor may alter any formulas necessary to provide an accurate, clear and traceable bid as required.

Important Notes:

1. The 4-Year Total firm fixed price in this "Offer Summary" sheet should equal the grand total from the "CLIN Summary" tab.

2. Ensure that the Currency of your bid is correct.

**IFB-CO-115286-MCAFEE
Bidding Sheets**

Currency Euro (EUR)

1-Year Base Period: 1 Jan 2021 - 31 Dec 2021

CLIN	Description	McAfee SKU	License Type	Unit of measure	Quantity	Unit Price	Firm Fixed Price 2021
1	Licenses						
1.1	MVISION Protect Plus	MV2ECE-DA-FG	Subscription	Each	38.200	-	-
1.2	McAfee Cloud Workload Security - Basic	CWBYFM-AB-JG	Support of Perpetual	Each	685	-	-
1.3	McAfee MOVE AntiVirus for Virtual Desktops (VDI)	MOVYCM-AT-FG	Support of Perpetual	Each	600	-	-
1.4	McAfee MOVE AntiVirus for Virtual Servers	MOVYFM-AA-JG	Support of Perpetual	Each	1.300	-	-
1.5	MVISION Protect Plus	CDAYFM-AA-JG	Support of Perpetual	Each	23.408	-	-
1.6	McAfee Virtual Advanced Threat Defense Appliance - ATD-VM1008	AT1ECE-AB-AG	Subscription	Each	1	-	-
	TOTAL CLIN 1						-
2	Support						
2.1	Enhanced Success Plan	ENHSUCCESS-ATG	Annual Support	Year	1	-	-
	TOTAL CLIN 2						-
Total Base Contract							-

3-Year Optional Period: 1 Jan 2022 - 31 Dec 2024

CLIN	Description	McAfee SKU	License Type	Unit of measure	Quantity	Unit Price	Annual Price 2022-24
3	Licenses						
3.1	MVISION Protect Plus	MV2ECE-DA-FG	Subscription	Each	34.200	-	-
3.2	McAfee Cloud Workload Security - Basic	CWBYFM-AB-JG	Support of Perpetual	Each	685	-	-
3.3	McAfee MOVE AntiVirus for Virtual Desktops (VDI)	MOVYCM-AT-FG	Support of Perpetual	Each	600	-	-
3.4	McAfee MOVE AntiVirus for Virtual Servers	MOVYFM-AA-JG	Support of Perpetual	Each	1.300	-	-
3.5	MVISION Protect Plus	CDAYFM-AA-JG	Support of Perpetual	Each	19.200	-	-
3.6	McAfee Virtual Advanced Threat Defense Appliance - ATD-VM1008	AT1ECE-AB-AG	Subscription	Each	1	-	-
	TOTAL CLIN 3						-
4	Support						
4.1	Enhanced Success Plan	ENHSUCCESS-ATG	Annual Support	Year	1	-	N/A
	TOTAL CLIN 4						N/A
Subtotals for each year							-
Total for 3-year Optional Period							-
4-Year Grand Total							-

CLIN Summary Instruction:

Bidders are to populate all yellow cells. Firm fixed prices need to be provided for every CLIN, with no omissions.

Note any formulas existing in the cells are provided only to assist the bidder, and ultimately all calculations are the bidder's responsibility. As such, the contractor may alter any formulas necessary to provide an accurate, clear and traceable bid as required.

Important Notes:

- The Total firm fixed price in this CLIN Summary sheet should equal the grand total from the "Offer Summary" tab.
- In the 3-year optional period, the unit price for each product shall remain unchanged for the entire three-year contract. That is, bidders may not bid different prices in different years.
- Ensure that the currency of your bid is correct.